



February 24, 2012

**Beam Communications Pty Ltd**

8 Anzed Court  
Mulgrave, Victoria  
Australia, 3170  
Attn: Michael Capocchi

Reference: Agreement between Iridium Satellite, LLC ("Iridium") and Beam Communications Pty Ltd ("Beam")

Dear Michael:

All defined terms used in this letter shall have the meaning set forth in the Agreement. Based upon Beam's successful fulfillment of the requirements specified in the Agreement (including any specific requirements which may have been waived by Iridium as specified below), Iridium hereby certifies the SBD Modem for commercial use in connection with the Iridium Communications System as follows:

**Equipment Description:** SBD Modem  
**Test Description:** Testing based on Iridium Compliance and Test Requirements for VAM Products  
**Report:** RPT\_04828\_Beam\_9602\_SBD\_Modem\_Device\_Test\_Report

**This certification by Iridium is limited in scope to the specific capabilities defined in the ICE specifications provided by you and successfully tested as described in the Test Description. This certification certifies only that (a) the Iridium Communications System and (b) any Product or Service that is used in conjunction with the ICE, are not harmed, impaired, hindered, damaged or otherwise adversely affected by the ICE. Iridium does not certify or otherwise make any representation or warranty to the public or any third party, Subscriber or other end user as to the quality, effectiveness, reliability, performance or safety of the ICE, and any representation or statement by Beam (or its agents or distributors) to the contrary shall be deemed a material breach of the Agreement and Iridium may terminate the Agreement.**

As set forth in the Agreement, in the event of an Enhanced ICE, Beam must obtain a Re-Certification Letter from Iridium in order to market and sell the Enhanced ICE. Failure to obtain re-certification shall be deemed a material breach of the Agreement and Iridium may terminate the Agreement.

In the event that a significant ICE defect or abnormal scenario (including a significant Iridium Communications System defect which can reasonably be attributed to the ICE) is identified subsequent to the issuance of this certification, Iridium reserves the right to immediately withdraw certification at any time. Beam shall cooperate with Iridium as necessary to evaluate the defect and to re-issue such certification of the ICE.

Should you have any questions regarding this ICE Certification Letter, please contact the undersigned at +1.703.287.7484.

Sincerely,

Le-Marie Thompson  
Sr. Product Manager, Product Management

